

# Supporting Schools in Northern Ireland with Apple Technology





# About Academia


As an Apple Authorised Education Specialist, we support Primary and Post Primary Schools to successfully integrate Apple technology into their teaching and learning environment. We work closely with you to understand your vision for teaching and learning and work with you to develop a digital strategy underpinned by technology and CPD to ensure the best outcome for staff and students. This is developed through a series of workshops covering everything from Vision and Plan to Financial Sustainability, Deployment and CPD planning.


## Our services range from:


 Device management and security solutions for Apple technology in education;

 Creative Arts and media solutions;

 Support services where we provide responsive, reliable and expert technical support to keep your systems and school running;

 Device lifecycle solutions where we support the circular economy and provide a simple, secure and sustainable IT Asset Disposal (ITAD) service giving money back to schools where there is value in the devices traded in;

 Managed services where we become an extension of your existing IT team;

 Software licensing for essential tools and specialised apps developed to enhance the teaching and learning experience with technology.

**We are proud to support hundreds of Schools in Northern Ireland with product supply, consultancy, Apple Professional Learning and technical support:**



# Leadership considerations

## Refresh your Digital Strategy

We support education leaders in creating and refreshing their schools' Digital Strategy. Developed by leading practitioners and Apple Professional Learning Specialists, our Digital Strategy workbook outlines six simple, proven steps for implementing a successful Digital Strategy.



1. Planning and preparation



2. Vision



3. Teaching with technology



4. Learning with technology



5. Environment



6. Next steps



Our workbook combines guidance and resources in an easy-to-use structure. Get started with your Digital Strategy journey today by clicking the link below and downloading steps 1 and 2 for free.



Scan the QR code to refresh your Digital Strategy

# Why iPad?

## From Educators in Northern Ireland



**Louise Kerr – Digital Technology Leader  
St Joseph's College, Coalisland  
Enhancing students' digital literacy and skills development**

Apple technology has immensely enhanced students' digital literacy. They easily create and collaborate on tasks, which allows them to be producers of material rather than just consumers. They engage in meaningful and purposeful activities across all areas of the curriculum, allowing students to become not just Digital Citizens but Digital Workers and Digital Makers.

## iPad. Built to last

In the ten years since St Joseph's College, Coalisland, rolled out iPads, 0.003% of iPads have had to be returned or exchanged from our resellers. Students retain their device for 5 years and keep it afterwards for use in their next stage of education, showing how robust iPads are. Students and staff are responsible for repairing their own screen if it gets damaged and we would have a repair rate for those of only 0.02% of total iPads over the ten years.



## Impact of the iPad

Overall, our academic outcomes have improved by 15% for our first cohort who had iPads. This has continued to improve year on year. Our GCSE outcomes are now more than 30% higher than before we implemented iPads at St Joseph's College, Coalisland.

## Cost savings from using Apple devices on a 1:1 basis

The cost of purchasing textbooks and photocopying has been slashed due to teachers and students creating their own resources. Students applying their digital skills to creating materials, joining shared documents and creating video and audio means a different style of learning, allowing less printing and photocopying, making a massive budget saving for school.



**Beverley McCormick BEd, MEd, AFHEA**

**Associate Course Director PGCE Primary | Lecturer of Education Ulster University**

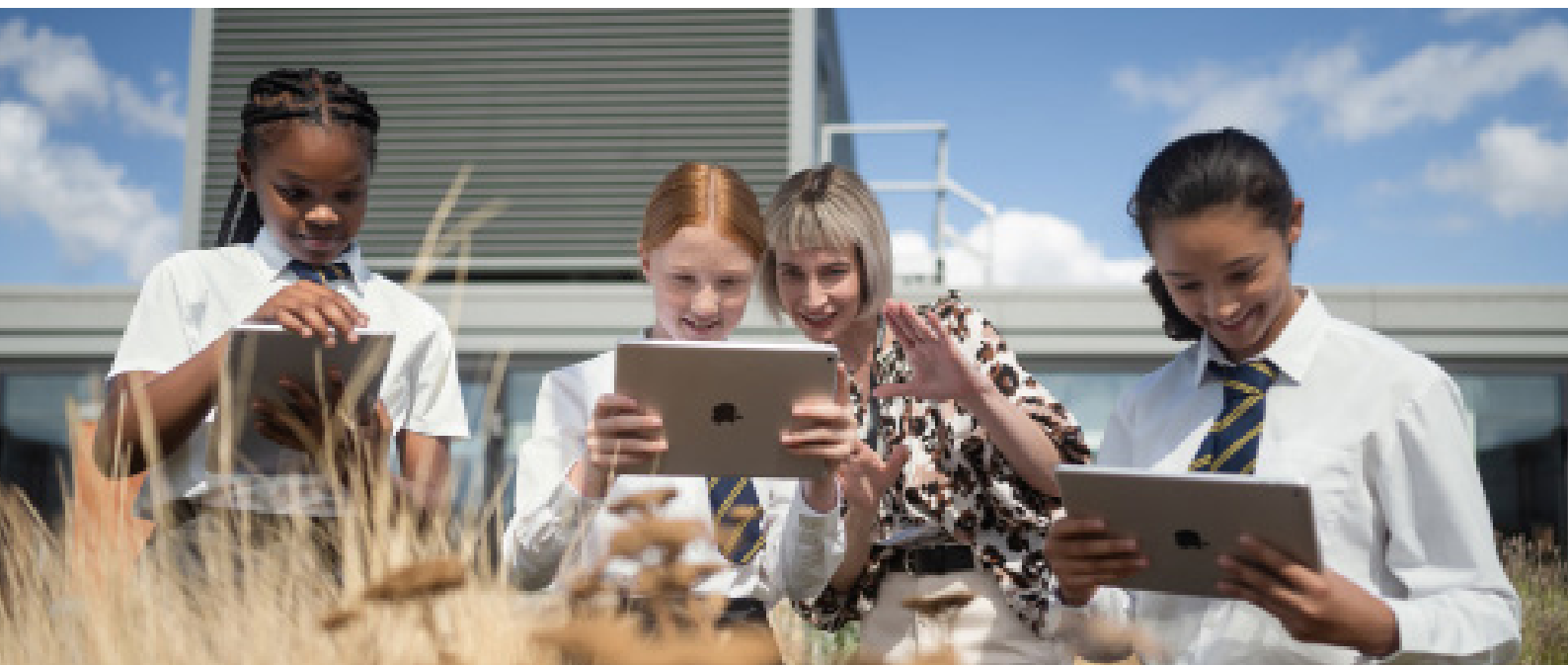
Apple products are often the preferred technology choice for our students due to the streamlined way in which users can access a great range of apps seamlessly across devices such as iPhone, iPad and MacBooks in a safe ecosystem. The great discounts that Apple's Education store offers students also increases accessibility, and this coupled with great battery life and device longevity make Apple products a great investment for our students.

**The impact of Apple technologies and the Everyone Can Code curriculum on raising standards in numeracy in the Northern Ireland curriculum.**

Read this report from Michael O'Kane, Principal of St Mary's Glenview Primary School in Maghera, on using Apple devices and the Everyone Can Code curriculum to raise standards in numeracy.



[Scan the QR code to read now](#)



# Subscription options

We understand the pressure that school leaders face regarding financial budgets and funding. Academia have built a range of finance models to consider when purchasing Apple technology. With our flexible subscription agreements, you're in full control of how long you want to spread your payments.

## Reasons why a subscription model is a great way to procure Apple technology:

No upfront cost;

Significant savings of up to 20% compared to cash purchases, allowing you to deploy more devices or invest in CPD;

Ability to pay over time;

Predictable and flexible costs during the school year help you budget for refreshes with no unexpected costs;

Reduced Total Cost of ownership;

Stay at the forefront of technology with a refresh cycle, giving staff and students new devices at the end of the term (usually 36 months).



**We fund our 1:1 programme through leasing the iPads. We pay for them with rental payments over three years, which means we can spread that cost and we know how much it's going to cost every year as we move forward. It means that when it comes to refreshing the devices, it's already built into the budget and the programme can keep going.**

Tim Lings, Director of IT, Heronsgate Primary School



## Parental Contribution Scheme

Parents can contribute to the purchase of an iPad bundle from £11 a month over a 3-year period for their child. We will create a web portal allowing parents to order and pay for their device.

# Apple device management

Jamf Education Solutions are designed to manage, secure and extend the functionality of Apple devices across your whole school; from streamlining and automating deployment, to ensuring network and user safety when in use.

Managing your Apple devices is quick and easy with our Jamf Essentials for Schools product. We've bundled the most important applications and Academia technical support together in two single options so you can pick what's best for your school.

## So, what do you get with Jamf Essentials for Schools?

Jamf School

Apple School Manager integration with device enrolment, apps and books

Jamf MDM server set up

Apple Classroom set up

Academia Support for Jamf

## We provide two levels of support.

### Option 1

#### Supported

We will set you up and provide technical Jamf support.

Only 93p per week, per device.

### Option 2

#### Fully Managed

We do everything for you and manage your Jamf environment and all updates.

Only £1.02 per week, per device.



#### Optional extras:

Jamf School Training

Deployment Engineers

Apple iPad and accessories

# Deployment and Provisioning

At Academia, we understand how difficult it can be to deploy lots of devices into a school environment. We have therefore developed a hassle-free deployment service which includes:

- A A project manager to work with the school to organise and coordinate the delivery and deployment of your Apple devices;
- B Bonded storage. We have a secure warehouse facility to store goods for as long as you wish;
- C The pre-configuration and installation of software and apps to your devices;
- D The removal and disposal of packaging in line with UK regulations;
- E IT Asset Disposition (ITAD) service for your legacy equipment.



ACS  
INTERNATIONAL  
SCHOOLS

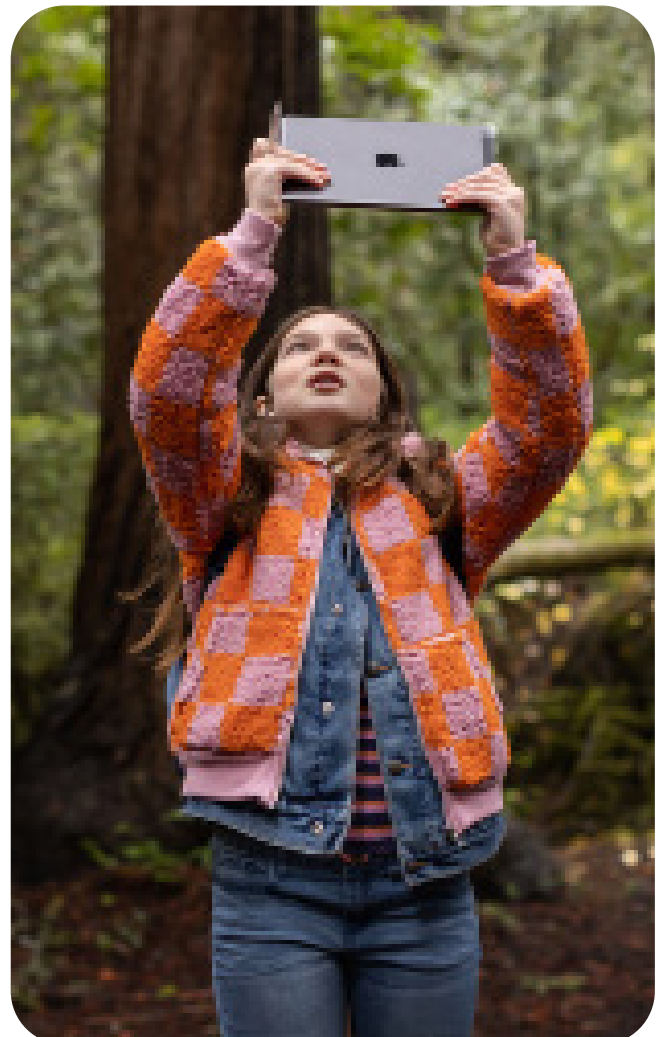
## Deployment Services for ACS International Schools

ACS and Academia worked together to define which services would not only be the best fit for their IT teams requirements, but also for maximising their investment in Apple technology.

For a deployment of 1000 iPad devices, Academia's in house pre-deployment team ensured every device was ready to go straight out of the box, fully configured and charged for immediate use.



**Scan the QR code** to watch our video and find out more



# Lifecycle Services

Our Lifecycle Service provides schools with a sustainable solution for retired IT equipment, recovering materials and financial value that may otherwise be lost. We offer a collection, data wiping and refurbishment service to breathe new life into IT equipment.



## How does our ITAD work?

**Assess** – Assess re-usability

**Transfer** – Collect assets and transfer ownership

**Data wipe** – Test, data wipe and provide certifications

**Recycle** – Refurb, recycle and re-use in an eco-friendly way

**Return** – Return financial value

**Reporting** – CO<sup>2</sup> impact report to show emissions savings

## What are the benefits?



### Lifecycle approach

As a company supplying new IT hardware and support services, we are in a unique position to offer an all-encompassing solution, including a sustainable strategy for device lifecycle management.



### Demonstrable Carbon Footprint Saving


For each collection of IT equipment, we provide a comprehensive carbon-saving report as standard.



### High Residual Values

You can get value for your current Apple technology and apply it towards new devices. For example, you can get up to £450 when you trade-in a Mac or up to £100 when trading in an iPad.

# Teacher Training

 When you engage with an Apple Professional Learning Specialist (APLS) – either in person or online – you receive coaching, mentoring and support that’s personalised to the needs of your educators and students.

Our team of qualified specialists is ready to share their knowledge and inspire your staff with ideas. Our packages fit every budget and are tailored to your school’s needs and development.

We have a number of Apple Professional Learning Specialists and Apple Distinguished Educators based in Schools in Northern Ireland who are available to offer advice and guidance.



Eric McCleery



Karen Irwin



Louise Kerr



Michael O’Kane



Nicole O’Connor



**I would just like to say that I found the iPad training today most helpful. Both Eric and Mark were so engaging and approachable – it was clear that they had a real passion for this area of learning. Through both sessions, they clearly explained the benefits of using iPads in the primary classroom and stated how the given tasks could be manipulated to suit different classrooms and age ranges. Furthermore, the information about Apple Teacher was so helpful and is something I will definitely be looking into.**

Quote from a teacher after attending an APL session with Eric McCleery, APLS, Pond Park Primary School.

# Resources

## Apple Regional Training Centres in Northern Ireland

**Apple Regional Training Centres (RTC)** are a community of educators and institutions who provide online and face-to-face training, to build the skills and confidence of educators in using Apple technology inside and outside the classroom.



**Scan the QR code** and search for an Apple RTC near you

## Apple Education Community

Access hundreds of free, Apple-crafted resources – from guided tutorials to lesson ideas and hands-on teaching materials. And with the Apple Teacher program, you can earn rewards as you learn new skills and create more engaging lessons, all at your own pace.



**Scan the QR code** to access the Apple Education Community

## Schools Club

The Academia Schools Club provides resources, support and services to help build foundational skills with IT products and integrate them into your teaching and learning.



**Scan the QR code** to visit

## Don't just take our word for it.



The Wallace High School were the first School in Northern Ireland to introduce an iPad 1:1 scheme in 2010. All 1,200 pupils and teachers currently use the iPad for teaching and learning.



**Scan the QR code** to hear from some of the students on how the iPads have transformed their learning



**Scan the QR code** to see how the iPads are managed at The Wallace High School using Jamf Pro



**Get in touch**

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