

## Academia & Adobe | The Perfect Partnership

Our long-standing partnership with Adobe has been built on knowledge and expertise – earning us the position of being **one of Adobe's leading resellers in the UK.**



Adobe are our number one software brand, so therefore the partner you need to help you understand the best fit for you, in terms of products and licensing options.

### How we help:

- ✓ **Adobe Platinum Partner**  
Offering the best in the class in Pricing, Support & Adobe Solutions Management
- ✓ **Expert Adobe Consultation**  
Ensuring you are on the correct licence model & purchasing the most suitable licences based on your organisation's requirements
- ✓ **Seamless transition**  
Moving from Adobe Direct to working with Academia
- ✓ **Multiyear Fixed Pricing**  
Utilising 3-year commit pricing to protect from Adobe price increases
- ✓ **Advanced Marketplace Solutions**  
Giving you instant access to additional licences when required
- ✓ **Workflow Integration**  
Assistance with Office 365 & Azure AD licence deployments
- ✓ **Adobe Sign and E-Signature Adoption**  
Cost Saving Consultations for your organisation

### Customers that trust us with their Adobe Licensing





## Save time, money & increase productivity with Adobe & Microsoft

**30%**

increase in transaction speed

**50%**

acceleration of digital enrolments

**48%**

increase in efficiency

**40%**

decrease in customer complaints on signature processes

*Source: "The Total Economic Impact of Adobe Sign", a commissioned case study conducted by Forrester Consulting on behalf of Adobe, January 2022*



## Adobe Integrations with the Microsoft Suite



Microsoft 365



Microsoft Teams



Microsoft OneDrive



Microsoft SharePoint



Microsoft Purview Information Protection



Microsoft Power Platform



Dynamics 365 Sales, Customer Service and Field Service

## Compare the features of Adobe Licensing Types

### Features of both Team & Enterprise licensing

- ✓ Centralised administration tools
- ✓ Creative Cloud Packager
- ✓ Technical support
- ✓ Onboarding webinar
- ✓ 100/20GB storage (plan dependant)
- ✓ Expert services

vs.

### Features only available within Enterprise licensing

- ✓ Centralised administration tools
- ✓ Creative Cloud Packager
- ✓ Technical support
- ✓ Onboarding webinar

If you need some expert guidance to help you procure the best type of Adobe for your business – get in touch with our Adobe specialists on the below details.